Trends

Retail shop / September 2026

MANAGEMENT PDF REPORT / FICTIONAL BUSINESS

Your month, at a glance.

Executive summary

REVENUE	EXPENSES	OPERATING RESULT
CI$51,120	CI$31,845	CI$19,275

Revenue was CI$51,120 in September 2026, up 12.7% from the previous month. Recorded expenses were CI$31,845, leaving an operating result of CI$19,275 before other adjustments.

Three things to review

Month-on-month movement

Revenue changed +12.7% from the previous month. Expenses changed +4.9%.

Question to review

The expense-to-revenue ratio fell from 66.9% to 62.3%. Review the cost categories alongside the source records.

Selected source records

The three displayed products have a combined gross margin of 38.6%. This is not the margin for the whole business.

ABOUT THIS SAMPLE

Figures are fictional and match the selected business and reporting month in the live demo. This sample illustrates report design, not financial assurance or audited accounts.

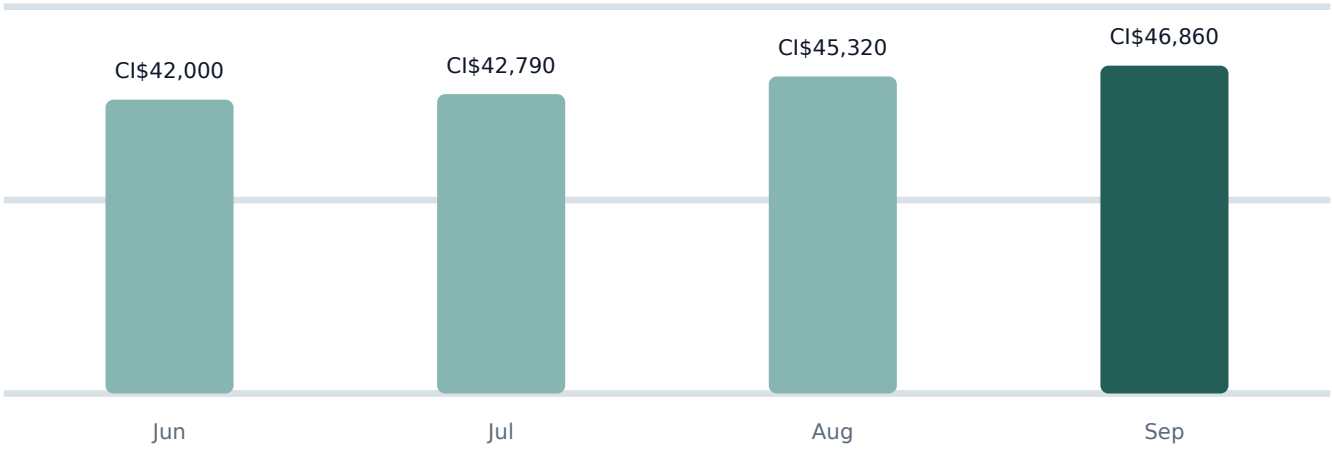
Performance in perspective.

Revenue and expense trends



Each point shows the exact recorded value. Compare income and costs over the four displayed reporting periods.

Inventory position



Closing merchandise values and sample reorder levels.

Details behind the figures.

Revenue by channel

CATEGORY	AMOUNT (CI$)	SHARE
In-store	CI$26,582	52.0%
Online	CI$14,825	29.0%
Wholesale	CI$9,713	19.0%

Expenses by category

CATEGORY	AMOUNT (CI$)	SHARE
Stock purchases	CI$14,330	45.0%
Payroll	CI$7,961	25.0%
Rent & utilities	CI$6,369	20.0%
Other	CI$3,185	10.0%

Inventory value by group

CATEGORY	AMOUNT (CI$)	SHARE
Fast-moving	CI$23,430	50.0%
Standard	CI$16,401	35.0%
Slow-moving	CI$7,029	15.0%

Notes and key observations

Operating result is revenue less recorded expenses, before other adjustments.

Revenue movement from the previous month was +12.7%. Historical comparison uses the sample records shown on page 2.

Sources: POS sales + expense ledger and Stock ledger + sales records.